

SECURITY TODAY



Securing Southern California

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JMG Ranked Among County's Top Workplaces

JMG personnel were among the thousands of employees who responded to the statement:

"My job makes me feel like I am part of something meaningful."

Their positive insights helped rank JMG in the top six of the companies its size as reported by the *Orange County Register* on December 10, 2010. Of the 111 companies that participated, a total of 75 were recognized in their respective brackets.

There were 19 factors considered by the more than 118,000 employees who took part in the annual survey. Among them were company pay and benefits,

management, working conditions, and direction.

Joining The Register to coordinate the competition were Workplace Dynamics and the University of California, Irvine, Paul Merage School of Business.

Reacting to the honor, Ken Jacobs and Mike Christensen were pleased but not surprised by the results.

"We appreciate and are humbled by the generous comments of our employees." ■

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Security at CSULB Fitness Center Strengthened by JMG



While Rob Lowery can easily see the innumerable benefits associated with the Student Recreation & Wellness Center that opened on the California State University Long Beach campus this past August, he could also envision the thousands of threats to its security every day.

As the project coordinator for Associated Students, Inc., which is responsible for the two-level, 126,000 s.f. fitness center, his job included securing it for and against the estimated 4,000 students and faculty members who would use it daily.

When the security phase of the project was ready to be implemented, the general contractor recommended JMG. Lowery acknowledged the value of the referral by saying "JMG combined a large and complex security system with customer service that really made them shine."

Story continues on back cover

2011 Begins in Positive Fashion

by Ken Jacobs, President and CEO of JMG

JMG has a very positive outlook for the new year that we hope you share. Our optimism is based in part on the recovery we've seen in the marketplace the past six months. The other factor is seeing the positive results from how hard our staff has been working toward fulfilling your security needs.

Two on our team received special recognition at year end. We selected Callie Snyder in our accounting department as Employee of the Year. She has been with us for more than three years and continues to take on more responsibility with each successful completion of a new task. Her efforts have allowed us to expand the department's capability without adding personnel.



Callie Snyder



Greg Greenfield

Greg Greenfield earned Sales Agent of the Year honors for an outstanding year in marketing JMG. Among his sales was the on-campus, integrated security system that is profiled on page one. A graduate of USC, Greg joined JMG in 2002 and represents the company in Orange County and Long Beach.

I'm sure that those of you who have worked with Callie and Greg appreciate our choices. Those of you who work with our other team members, recognize how difficult it is to make these selections.

Golf Tournament success depends on sponsors

Plans for our 16th Annual Golf Tournament, to benefit the Boys & Girls Club of Huntington Valley, are underway. We'll play at Mile Square in Fountain Valley on Wednesday, May 11, and look forward to seeing you all then.



Last year 241 golfers participated and we raised more than \$50,000 for this very worthy and honored organization. We continue to need sponsors at all levels of contribution from Tee Signs to underwriting our beverage stations and hole-in-one competition. Top end Corporate and Platinum sponsors are crucial to our success.

With this kind of lead time and a better year in the business forecast, I hope you can increase your level of participation this year. ■

JMG Reinforces Security at Recall



As a company that secures documents for its clients, Recall is in the position of having to literally defend itself. Every day, in every way.

Basically, in order for Recall representatives to convince the marketplace that the documents entrusted to them will be securely managed, it has to demonstrate that its own security system is comprehensive, responsive and reliable. Every day, in every way.

The responsibility for securing Recall's premises is in the hands of Bryce Giemza, who was obligated to the national alarm company that had originally installed a security system at its Compton location.

Not totally satisfied with the service provided by the entrenched alarm company, Giemza capitalized on the opportunity to switch vendors when Recall moved into larger quarters in Fontana. During the process, the landlord there provided him the names of three recommended security system providers; one of which was JMG.

JMG, you might say, shredded the competition. "JMG's service was impeccable from the start," Giemza says of Greg Hanoian and his team that made the presentation on securing the 170,000 s.f. building where Recall now stores client documents.

"As an organization that goes above and beyond for our customers we rely on the support from our vendors to help us be successful.

JMG proved to be the company that shared the same philosophy by demonstrating customer excellence," Bryce added. "The fact that JMG's pricing was also very fair helped to seal the deal."

Recall is a global leader in managing information in multiple formats throughout an items lifecycle. From document storage and retrieval, to digital conversion, data protection and secure destruction, Recall provides businesses with secure information management solutions. ■

Workplace Violence Has Many Warning Signs

Every employer's nightmare, violence in the workplace, can be prevented, according to Ron Williams, a national expert in the field. "Violent behavior is a process not an isolated event," Williams told attendees of the last JMG Seminar on Nov. 10.

Williams is the CEO of Talon Executive Services in Costa Mesa and a former member of the Secret Service, where he served over 23 years as an agent. During that time he investigated numerous threats against U.S. presidents and presidential candidates.

In his four-hour presentation, Williams told the security directors how important it is to recognize dysfunctional behavior, which if unchecked, will escalate in frequency and potential harm.

"Lack of intervention when threats are openly stated allows



Ron Williams demonstrates disarming technique with Ken Jacobs during his seminar on workplace violence.

the perpetrator to control the environment and create a sense of fear in coworkers," Mr. Williams warned.

Pointing out that OSHA 198 is a law that requires employers to maintain a

safe and secure workplace, Williams recommends that every company have a clearly stated policy regarding violence and a plan in place to deal with it. ■

2011 Seminar Dates

March 23 - Mega pixel Cameras vs. HDCCTV

July 13 - Network Video Monitoring vs. Software Recording Solutions

November 16 - Integration of Security Systems, "What does it mean to you?"

Biometric Turnstile Can Be Customized to Meet Client Needs

Need to facilitate access while also wanting to control it?

The Boon Edam Speedlane 900 Turnstile, which can be customized in terms how access is controlled, appearance and number and size of lanes to meet the application you may have, could be the answer.

For the installation at the California State University Long Beach Fitness Center, a double entry access system was selected. Access is allowed when the biometric palm reader corresponds with the school i.d. number that is entered simultaneously on a keypad conveniently located atop the lane. This configuration allows 35-45 people to enter per minute, per lane.

This turnstile security solution can be customized according to need. For example, card access can also be used solely, or in combination with a corresponding keypad entry, to retract the sliding wings that block the lanes. The turnstile lanes can be attractively "finished" to correspond or complement the entry décor as they were at this site.

The greatest feature of this turnstile system, according to Mike Christensen, is that it prevents "tailgating," whereby more than one person gains access on a single "approved" entry. Any attempts at unauthorized entry can set off alarms to alert the security officer.

Compliant with the American Disabilities Act, The 900 comes standard with 36-inch lanes for the U. S., but they can be widened to accommodate heavier traffic flow or accessing through large items like luggage. To assure fast, smooth and efficient traffic flow in two directions, exit lanes can be set in the "open" function so traffic out of a facility is unimpeded.

The software controlled Speedlane 900 turnstile has multiple settings to manage opening time, wing function and alarm parameters; and is compatible with most automated security systems. Additional information is available from your JMG sales agent. ■



The Speedlane 900 turnstile has very aesthetic appearance, which can be customized to accommodate entry décor at installation. Note convenient location of palm reader and keypad.

